

Companies' Profile 2023





ABOUT US

We help institutions and Businesses to stay focus on their core domains by optimising people, places, process and technology with advanced, integrated solutions.

In SK Plast, we believe in simple philosophy "EFFICIENT - RELIABILITY - COMMITMENT ". Our management team consists of competent and knowledgeable industry experts with the right sense of eagerness and care when it comes to Customer projects and plans.

We adore precise details! And we promise to see each project through from beginning to end while always keeping th client's objectives, goals and budget in mind. We promise to go through every aspect on your behalf.



Our Philosophy

True Facilities Management

- Optimising people, place, process & technology with advance integrated solutions
- Distinguished by 5 qualities:

- Extensive FM Experience
- Independent Perspective
- Innovative Tools
- Comprehensive Appraisal
- Adaptive Design

True Facilities Management



Conventional Facilities Management



Our Approach

Continuous Improvement

- Deeply understanding your drivers, needs & performance.
- Conducting ongoing R&D.
- Co-creating tailored solutions.
- Continuously improving.
- Nurturing true partnership.





The expertise within the SKP facilities Services team spans a broad spectrum of public and private sector organisations.



SMART

Our 5+years of diverse FM experience enables the rich appreciations of your strategic, tactical and operational needs,necessary to tailor you a solution which delivers optimal value. We do ^{so} utilizing a SMART approach.

INDEPENDENT

We are an independent FM business, We deliver honest, objective, and reliable services, where our loyalty is always 100% to our client.

INNOVATIVE

Innovation is fundamental to True FM and is second nature to us as a business. Our R&D focus is ongoing and a constant. This means you get a toolkit which leverages the best of what's possible today, and solutions which adapt to reflect latest thinking and best practices.

COMPREHENSIVE

True FM integrates anything that supports & improves the client's primary activities, encompassing facilities, workplace, core operations & technology. Our specialism & proven track record in all of these areas makes us a non-stop shop for most operational requirements.

ADAPTIVE

All our solutions have built0in procedure for evaluating their performance, and our business structure is designed to cope with complex and dynamic situations, Together, these enable a cycle of continuous improvement and added value, which sustains the optimal value of your solution despite changing needs & contexts.

OUR DIVISIONS

Our Divisions is made up of specialist service divisions, each fully owned and operated by professional management who have developed their teams and the reputation for quality support and service delivery to all our clients. These divisions are:



Buildings Maintenance,
MEP & Renovations



General
Cleaning




Specialised
Facade Cleaning



Telecommunication



Help Desk Services

 BUSINESS CONSULTANCY

TRUE FACILITIES MANAGEMENT

The international Standard Organisation (ISO) 41011 2017 defines facilities management as:

“The organisational function which integrates people, place and process within the built environment with the purpose of improving the quality of life of people and the productivity of the core business”.

At the heart of our approach, is something we True Facilities Management (True FM)”. True FM is a broader aspirational vision of FM which interweaves people, places, proven methodology and cutting - Edge 'Adaptive' technologies.

True FM as a concept is driven by the principle of Optimal Value, or the performance of the most efficient solution possible given the clients 'specific requirements. Whilst cost reduction is easy to achieve, Optimal Value requires a specialist approach. This approach has 5 attributes, which together differentiate True FM from conventional FM.



TOTAL SOLUTIONS

The era of the one size fits all approach to FM is over. Relentless economic and regulatory pressures necessitate nuanced solutions which leverage the best of what's possible today. But are also able to adapt and improve easily to change.

“We have designed total solutions for the specific requirements of facilities management, Property Management, Small and Medium Enterprises, and Multinationals with operations spanning mature as well as emerging markets.



HARD SERVICES



**BUILDING
MAINTENANCE**
- MEP SERVICES -



HVAC & CHILLER
- O&M SERVICES -



**BUILDING
AUTOMATION**
- SYSTEM (BAS)
O&M SERVICES -



**FIRE PROTECTION /
ALARM**
- O&M SERVICES -



**ELEVATORS /
ESCALATORS**
- MONITORING
SYSTEM -



SECURITY SYSTEMS
- O&M SERVICES -



Operations Management

Our clients drove us towards outsourced Operations Management. As a result we have been doing so for almost all of our 10+ years in business.

Given that facilities related support services typically represents the second highest overhead to any organisation, it demands professional and focussed management if the desired objectives of compliance, service standards, costs and customer service, to acceptable standards, are to be achieved. This is our focus and competency.

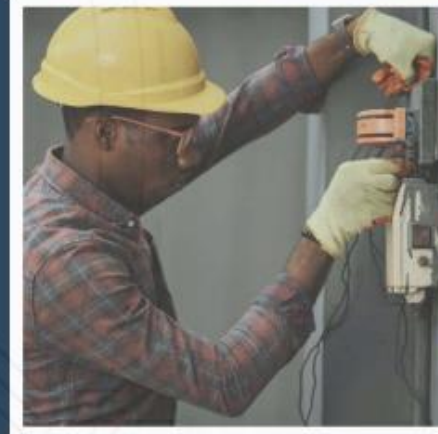
When it comes to proactive specialist management support with the personal touch, we are a true partner. We believe a solution which delivers optimal value for you depends on listening, understanding and the development of an open and transparent relationship.

Our approach, via our True FM philosophy as articulated above, is 'process driven' to ensure that we deliver consistent and robust operational processes and procedures, but significantly we are not 'driven by process'. This is a subtle but important differentiator from our approach to that of others in our sector in that how we do what we do will be configured to suit the client requirements. Once defined and agreed it will be delivered in a consistent, efficient and effective manner.

WHO WE ARE / COMPANY INTRODUCTION

MEP SERVICES

A **Mechanical, Electrical and Plumbing**, we can undertake all aspects of mechanical and electrical engineering works from fully design engineering projects to framework driven projects. Our engineers will provide a comprehensive service using the latest advances in technology and in compliance with building control regulations. We giving our clients quality MEP service, we make sure to provide consistent standards of product sand services



MECHANICAL SERVICES

Our mechanical engineering services encompass a wide range of projects, from design engineering to framework-driven initiatives. Our team of experienced engineers leverages the latest technological advancements to deliver high-quality mechanical solutions. Whether it's HVAC systems, equipment design, or energy-efficient solutions, we ensure compliance with building control regulations.



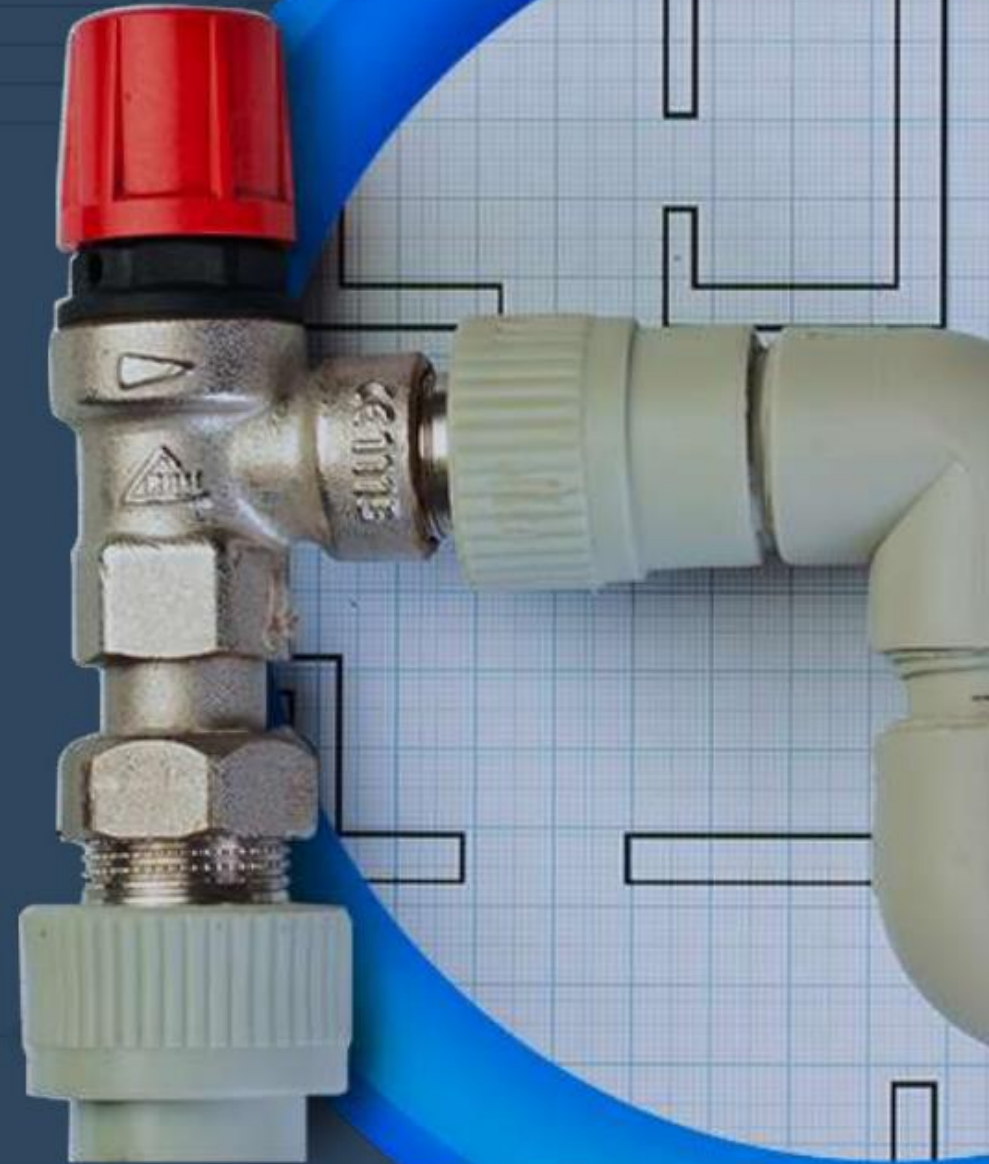
ELECTRICAL SERVICES

Our electrical engineering services cover a diverse spectrum of projects, tailored to your needs. From design engineering to framework-driven endeavours, our expert engineers leverage cutting-edge technology to deliver top-tier electrical solutions. We specialize in electrical system design, power distribution, lighting solutions, and energy-efficient designs that adhere to building control regulations.



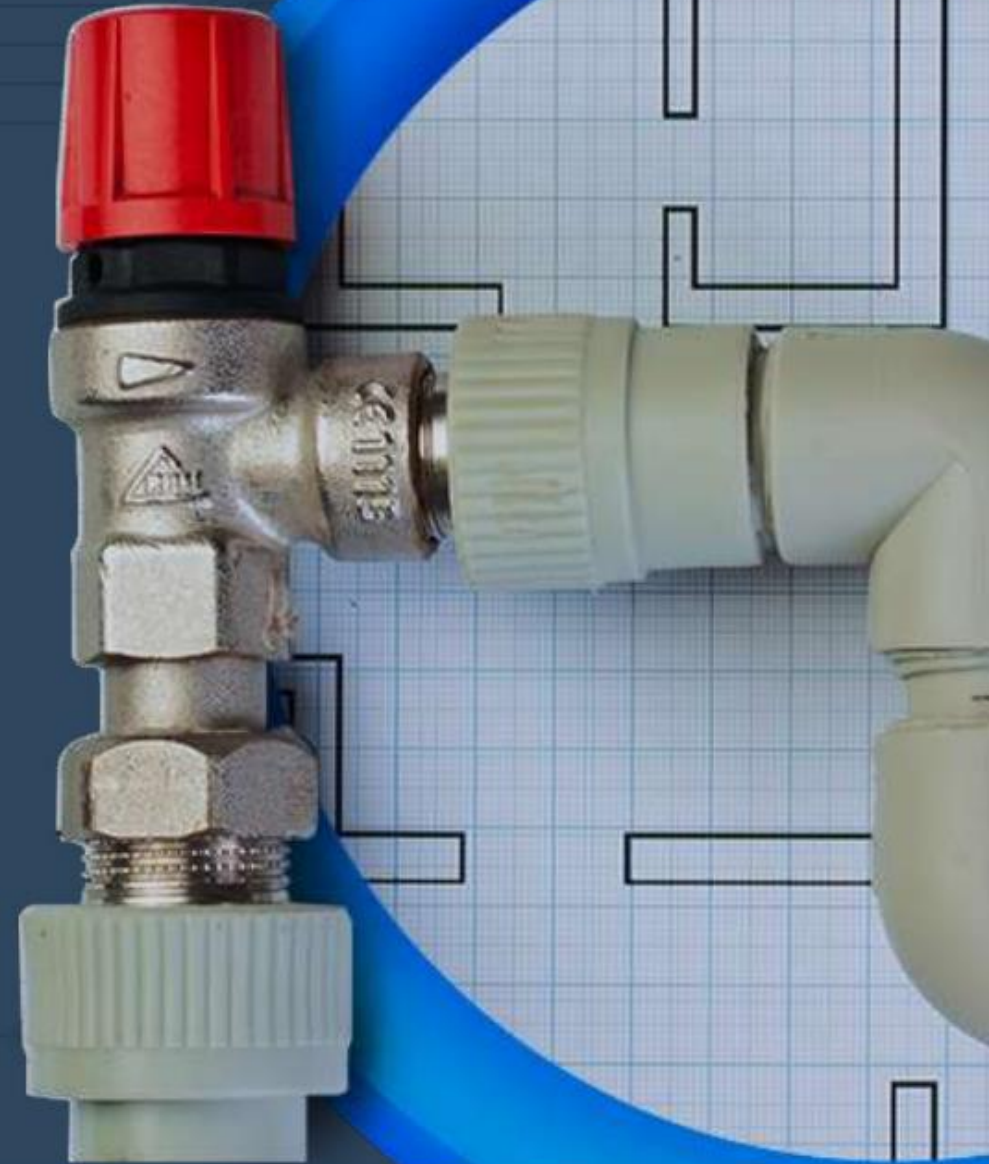
PLUMBING SERVICES

When it comes to plumbing, our services are second to none. Whether it's a comprehensive design engineering project or a framework-driven initiative, our skilled plumbing experts are here to help. We offer expertise in plumbing system design, installation, maintenance, and compliance with building control regulations.



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Waterproofing Services:

- Leaders in waterproofing, providing **Waterproofing** for piles, basements, roofs, and moist areas. SK Arbia Ltd Co is the best water proofing Company in Riyadh Saudi Arabia providing services all over kingdom of Saudi Arabia (Riyadh, Jeddah, Dammam, Medina, Mecca, Tabuk, Ha'il. Taif, Abha, Jubail, Najran, Khobar, Al Bahah, Al Qatif, Dhahran, Al Hofuf, Yanbu, Khamis Mushait, Al Qasim, Al-Kharj, Buraydah, Jizan, Arar, Hafr Al Batin
- SK Arabia Ltd Co. provides a wide range of products related to waterproofing. We have the ability and experience to offer our customers a variety of **Membrane Waterproofing Contracting Company** options for concrete roofs, tin roofs, bridges, tunnels, basements, wet areas, and other structural elements. In addition, we use appropriate pouring techniques and materials such as polyurethane, acrylic, and cementitious pouring materials to provide the best solution for preventing water penetration within the concrete and controlling moisture. SK Arabia Ltd Co has experience in constructing all types of waterproofing systems Such As

Our range of waterproofing applications include:

Sewage Tanks

Swimming Pools

Foundations

Wet Areas

Roofs

Landscape Areas

Decks

Overhead water tanks

Fountains

Basements

Terraces

Podiums

Parking Areas

ramps



SOFT SERVICES

JANITORIAL SERVICE & OPERATION SUPPORT

Offices, Healthcare and Education facilities, Hotel and Restaurant Kitchens, Tanks and Vessels and High Rise Façades, Swimming Pools, Grease traps, contract Carpeting & Upholstery, Fire & Smoke restoration, Water Restoration & Mold remediation, Air duct cleaning and more.



O&P SERVICES FOR LANDSCAPING DESIGN

Grounds Operation & Maintenance to Hotels,
Universities, Office and Residential complexes.



03

HARDSCAPE & SOFTSCAPE SERVICES

Irrigation, Design, Hardscaping and softscaping services.



PEST CONTROL & ENVIRONMENTAL SERVICES

Comprehensive vector control with exclusive chemical distributorships supporting a wide range of facilities and applications to both industry and small facilities.



OUR TOTAL SOLUTION

Integrates our tried and trusted FM toolkit with cutting- edge cloud- enabled Adaptive Technologies. Together these provide an agile, future-proof system which pre-empts tomorrow's business critical challenges and enables centralised operational management of one facility through to a territory- spanning portfolio.

TRUE FACILITIES MANAGEMENT

A compliant, flexible and efficient solution guaranteed to deliver optimal value for you across the supply chain.

CENTRALISED CONTROL & VISIBILITY

A Team experienced with managing the details as well as the big picture of an efficient operation, no matter how complex.

MANAGEMENT KNOW-HOW

Real-time access to vital information on total assets and operational performance, anytime, anywhere,

IMPLEMENTATION & SCALING

A solution which responds to the demands, and co-evolves seamlessly as growth and development occurs.



Consulting

There is huge potential within any organisation to reduce costs, improve efficiencies and asset utilisation, and enhance workplace experiences and productivity. Our professional know-how across diverse situations enables us to understand the subtleties and

big picture of your operations, and optimise your set-up to deliver against your strategic and tactical objectives.

When applied at the right time, our consultancy can deliver substantial benefits including:



Optimising Occupancy Costs

- Safe, Secure and more Productive Working Environments.
- Effective Utilisation of Space and Resources Notes.
- Operational Efficiencies across the Supply Chain.
- Robust Compliance to desired corporate standards and social responsibilities.

 BUSINESS CONSULTANCY

Core Advisory Services

We help clients make better business decisions by providing expert advice such as feasibility studies, business valuations, business planning, transaction advisory, highest and best-use studies and other strategic initiatives. Our broad range of strategic planning services and capabilities can help companies develop long-term, robust, scenario-based strategies that can help accelerate their transformation into high-performance businesses.



Years Of
Experience



Global
Locations



Global
Expertise

Which strategic goals are you looking to achieve?

TRANSACTION ADVISORY

- Commercial Due Diligence
- Financial Due Diligence
- Buy / Sell Side Advisory
- IPO Preparedness

STRATEGIC ADVISORY

- Feasibility Study
- Business Plan
- Market Entry Strategy
- Profitable Analysis
- Investment Analysis
- Market Research
- Socio - Economic Impact
- Turnaround Advisory
- Organisational Structuring
- Family Business Structuring

FINANCIAL ADVISORY

- Business Valuation
- Net Book Value (Valuation)
- Intangibles Valuation
- Purchase Price Allocation
- Fixed Asset Register (FAR)
- Value in Use
- Fund Structuring

REAL ESTATE ADVISORY

- Feasibility Study
- Highest & Best Use
- Development Advisory
- Portfolio Optimisation

TECHNOLOGY ADVISORY

- Feasibility Study
- Business Assessment
- Fund Raising Documents
- Business Valuation
- Investment Assessment
- Technical Due Diligence
- Profitability Analysis

OUR PRESTIGIOUS CLIENTS

Schneider Electric

ABB

SIEMENS

legrand

AB
Allen-Bradley

OBO
DETEDMANN

:hager

WAGO

Weidmüller

SCHMERSAL
THE DNA OF SAFETY

SICK

RITTAL

HENSEL

OMRON

MITSUBISHI
ELECTRIC

TE
connectivity

socomec
INTEGRATED POWER SOLUTIONS

PEPPERL+FUCHS

Rockwell
Automation

wieland

MERSEN

HARTING

WALLIS

FM
SUDAFIX

PRYSMIAN
CABLES & SYSTEMS

Leuze electronic

OmanCables
القابلات عمانية

HUAWEI

VEOLIA

ENOVA
by VEOLIA

VOX

MARS

aramex
الخدمات اللوجستية

MASIC LOGISTICS

MA'ADEN
معدن
Saudi Arabia - KSA

Granada Mall

Granada Square

Granada Business

الرياض مول
Riyadh Mall

DIGITAL CITY

عنه سابك

BVLGARI

solutions
by stc

مجموعة الهوشان
hoshan GROUP

SK PLAST FOOTPRINTS

Accross the globe



EUROPE

(Estonia, Romania, Luxembourg)



ASIA

(Pakistan, China)



MIDDLE EAST

(Saudi Arabia, Dubai)

Contact us:



Phone

+966 11 248 9460



Email

sales@skarabia.com



Website

www.skarabia.com



Location

Al Rabia Mall, Anas bin
Malik Road, Riyadh - KSA